VELOMAC FLOW METER

Quotation Scope & Landed-Cost Comparison Sheet

Supplier, instrument & included scope

Compare up to three flowmeter quotations on the same quantity, equipment scope and delivery basis.

Scope codes: I = included in quoted price, S = separately charged, E = excluded, T = to be confirmed.

Quotation item	Supplier A	Supplier B	Supplier C
A. Supplier & quotation			
Supplier name			
Quotation reference			
Quotation date			
Quotation currency (ISO code)			
Valid until			
Delivery lead time			
FX rate: 1 quote unit in comparison currency			
Exchange rate date			
B. Instrument price			
Instrument model			
Quantity			
Unit price			
Instrument subtotal			
C. Included or excluded scope			
Transmitter			
Display			
Sensors			
Power supply			
Output configuration			
Mating flanges			
Gaskets			
Bolts			
Cables			
Other accessories			
Additional accessories and scope total			
Scope notes / accessory details			

Use the same supplier columns on every page. Record a manual FX rate only when comparing currencies.

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Packaging, freight & delivery terms

Enter amounts in each supplier's quote currency. Count each charge once. Enter 0 only if confirmed included or not applicable; leave unknown amounts blank.

Quotation item	Supplier A	Supplier B	Supplier C
D. Packaging			
Packaging: standard / export / wooden crate			
Additional packaging / crate charges			
Packed dimensions and weight			
E. Freight & insurance			
Shipping method			
Freight cost			
Insurance cost			
Origin handling			
Export clearance			
F. Incoterms® 2020 & destination			
Incoterms® 2020 rule			
Exact named place or port			
Destination country			
Destination port or delivery address			
Origin handling / export clearance: who pays?			
Main freight / insurance: who pays?			
Import clearance / duty / VAT: who pays?			
Local delivery / unloading: who pays?			
Agreed delivery point / risk transfer			

Confirm the exact named place or port and any separately charged services in writing.

Quotation Scope & Landed-Cost Comparison Sheet

Destination charges & cost comparison

Enter amounts in each supplier's quote currency. Count each charge once. Enter 0 only if confirmed included or not applicable; leave unknown amounts blank.

Comparison currency: _____ Use the FX rate and date recorded on page 1.

Quotation item	Supplier A	Supplier B	Supplier C
G. Destination charges			
Destination terminal handling			
Customs broker fees			
Import duties			
Import VAT / taxes			
Local delivery			
Unloading			
Other destination charges			
H. Cost summary			
Instrument subtotal			
Accessories and additional scope			
Packaging and origin charges			
Freight and insurance			
Destination charges			
Duties and taxes			
Known estimate in quote currency			
Known estimate in comparison currency			
Cost lines still missing			
Items still requiring confirmation			

Known estimates exclude unknown amounts. Do not treat either total as a confirmed final landed cost.

Import duties, VAT, customs treatment and local charges depend on the destination. Confirm them with your customs broker or the relevant authorities.